

ABOUT KATIE

During her selling years, Katie loved tracking and growing her numbers. She assumed everyone else felt the same way... until she started coaching sales professionals. She quickly realized that her self proclaimed “nerdy love” for personal finance wasn’t the norm, and that many rockstar sales professionals felt intimidated, overwhelmed and fearful of money. Driven to erase this fear, Katie created Armored Agent, her groundbreaking online course dedicated to financially “armoring up” 1099 independent contractors with an unbreakable money mindset and unshakeable goals. The end goal? To help these hard chargers go after what they want in life and build legacy wealth. Katie believes every single person deserves an abundant and amazing retirement...but you have to go earn it NOW. Katie is a national keynote speaker who focuses her talks around wealth building and money mindset mastery. Her personal stories of overcoming fear around money and career pivoting have inspired thousands across the country.



SIGNATURE SPEAKING TOPICS

BUILDING AN UNBREAKABLE MONEY MINDSET

Key Learning: Audiences will walk away inspired to take action on the five building blocks of an optimal mindset:

- Identifying the scripts and memories that hold us back
- Knowing your "Possibility Quotient" and Owning Your Numbers
- Identifying your BLUF, or your top action priority
- Building your “Fi-Tribe” of mentors, peers and fellow badass go-getters
- Knowing your real WHY to drive you through anything

CONQUERING YOUR JACOB'S LADDER

Using the power of storytelling, Katie takes the audience through a challenging event from her time serving active duty in the military. This keynote inspires audiences to not only face their fears but attack them with intensity and joy.

Key Learning: Audiences will learn how to get comfortable in uncomfortable situations and learn how to perform extraordinarily in a pressure cooker environment.

WHY YOUR WHY

This half-day workshop helps participants take a deep dive into their stated goals and motivations.

Key Learning: Using Katie’s WHY pyramid framework, participants will clarify their motivations, find connection between present actions and “someday” goal achievement, and leave with an action plan to get moving TODAY.

3 FINANCIAL SKILLS EVERY INDEPENDENT CONTRACTOR NEEDS NOW

This half-day workshops introduces participants to 3 “must-have” systems in their businesses to skyrocket their success.

Key Learning: Covering financial, time and mindset management strategies, Katie takes the participants through actionable, specific tactics designed for “quick wins” and momentum for a productive, efficient business.

BOOK KATIE

For booking inquiries, please email
katie@katiemild.com